



Joseph D'Ignazio currently works as a Private Equity Analyst at Graham Partners. Before his current role, he joined Leveraged Lion Capital in Spring of 2020. Starting off as a member of the Healthcare sector and ending off as the Director of PAG. While at Penn State, he not only graduated with a major in Industrial Engineering, but also with a minor in Economics in the Spring of 2022.

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Alumni Spotlight: Joseph D'Ignazio '22

1. *When were you a member of Leveraged Lion Capital and what positions did you hold?*

I was a member of LLC from Spring of 2020 to Fall of 2021. During my tenure, I covered the Healthcare sector and served as Director of Portfolio Analytics before graduating with a degree in Industrial Engineering and a minor in Economics in Spring of 2022.

2. *Where do you currently work and what is the role?*

I am currently a Private Equity Analyst at Graham Partners, a private investment firm targeting leading technology-driven advanced manufacturing companies ranging ~\$10-\$50MM of EBITDA within the industrial technology, medical device & life sciences, and food manufacturing verticals

3. *What recent deals have you been working on?*

- **RhythmLink:** Deal closed in February of 2023; Market leading manufacturer and supplier of custom electrodes for EEG, IONM, and EMG applications
- **Barcoding, Inc.:** Deal closed in September of 2023; Automatic identification and data capture (“AIDC”) technology integrator

4. *What did Leveraged Lion Capital mean to you?*

The relationships cultivated, lessons learned, and hours spent in the trading room during my time in LLC have been a core influence contributing to the decisions I make in my current role. It was during these hours spent in the trading room preparing for pitches, reading Company news, and honing financial modeling skills that helped develop a sense of pride in both being prepared and producing quality work product. This sense of ownership can be attributed to the long nights leading up to credit pitch reps in front of the room in LLC where I remember preparing to fend off the array of potential questions posed by the older colleagues within LLC and making sure there were no missed ATD mistakes to be called out in front of the broader group. Iron sharpens iron — and a little bit of fear is a healthy ingredient for proper preparation.

5. *What is your best advice for current Leveraged Lion Capital members to reach their future goals?*

First of all, practice the skill of thinking from multiple levels and recognize which situations require which vantage point to be successful. In the day-to-day dwellings of your early career, it will be critical to take ownership of the detailed minutia, but spend too much time in the details, and you may find yourself missing why a workstream matters in the first place; transactions are like marathons and any time and energy spent away understanding important priority points will be viewed as wasted energy by more senior deal team members. Secondly, take time to reflect between reps. If you are constantly go-go-going, you may forget to satisfactorily reflect on how to get significantly stronger with each incremental rep — trajectory is more important than any given data point. Lastly, many Wall Street Career paths are about being brilliant with the basics. No analyst or summer intern is expected to know everything but will be expected to do everything they should know correctly every time. Consistency builds trust, and trust opens doors to additional opportunity.