



Colleen is a Credit Trading Analyst at J.P. Morgan. Colleen graduated from Penn State in 2019 with a bachelor's degree in Mathematics from the Eberly College of Science. During her time at Penn State, Colleen served as the Secretary of LLC for the 2019 calendar year and helped transition the organization to an accredited class. She interned with J.P. Morgan during the summer of 2019 before returning full-time.

## Alumni Spotlight: Colleen Conway '19

### **1. When were you a member of LLC and what positions did you hold?**

I served as Secretary for the 2019 Executive Board; I was part of the cohort who petitioned Smeal to transition LLC from a student organization into a 3-credit class. That was a very involved process and hands down my biggest accomplishment at Penn State.

### **2. How did LLC help prepare you for your career?**

Given my role as a high yield credit trader, there are some really obvious ways that LLC prepared me for my career. I definitely came into the seat with a knowledge base that lined up very specifically to what I do in my career, and most importantly, the ability to actually SPEAK about credit. Perhaps less obviously, the eye for formatting and ATD required in LLC (like formatting your pitches well – yes, that matters!) have served me really well as a trader. It's all about knowing your stuff and being able to present it well, both verbally and on paper.

### **3. What advice would you give to the new members of LLC?**

Follow the advice of Robin and Dr. Woolridge; they have helped develop hundreds of young people who now have careers on Wall Street and they won't steer you wrong. They both place a lot of emphasis on not just WHAT to do, but HOW to do it, which is spot on because Wall Street is at its core a people business. Apart from that, pay attention in the education sessions and build your models from scratch (no templates) and without a mouse and without plugging your balance sheet. Will it take 12 hours the first time? Maybe. Will it be worth it? Hands down, yes.

### **4. What advice would you give to current LLC members for their internships this summer?**

It's a sprint, not a marathon. 8/9/10 weeks is not a long time to impress people who have been working in the industry for years. That being said, it's surprisingly easy to outwork people and it takes no talent to be the first one in and the last one out (Penn Staters are known for this – let's keep up that reputation). The team you join doesn't care how much you think you know already from LLC, the fund, or your finance classes – they are looking for someone thoughtful with exceptional attention to detail. Lastly and probably most importantly – you are part of a VERY impressive organization... carry yourself as such but remember not to flex that on people – again, this is a people business, and being well-liked is critical.