



Jia is an Investment Banking Analyst at PNC. Jia graduated from Penn State in 2020 with a bachelor's degree in Finance and a minor in Economics. During his time at Penn State, Jia served as the Lead Analyst of the Media & Communications Sector and an Associate Analyst of the Consumer & Retail Sector and Information Technology Sector. Jia interned at PNC during the summer of 2020, where he returned full-time beginning in June 2021.

### Alumni Spotlight: Jia Chen '20

#### ***1. When were you a member of LLC and what positions did you hold?***

I joined LLC in the Spring semester of 2019 as an Associate in the Consumer & Retail Sector. Following that semester, I transitioned to the Information Technology Sector before becoming the Lead Analyst of the Media & Communications Sector.

#### ***2. How did LLC help prepare you for your career?***

Given my current role in Debt Capital Markets, LLC has extensively helped me in many ways to prepare for my career. It first introduced me to the fixed income market, which most students never have the opportunity of learning about during their undergraduate years. From all the pitch work and thinking from a credit perspective, LLC has helped me sharpen my attention to detail and formatting skills as well as develop a solid foundation about debt in the real world. Lastly, LLC provided me with a network of some of the most driven and intellectual individuals that I have ever met, who made my time at PSU (and those occasional long hours in the trading room) more enjoyable.

#### ***3. What advice would you give to the new members of LLC?***

My advice to new members would be to take advantage of the resources and opportunities that LLC presents to you. Be proactive and utilize the network of the upperclassmen and alumni to ask the pressing questions that you are truly curious about. Do not be afraid of making mistakes because that is how you will learn and grow. The more you put into LLC, the more you will get out – just like anything in life. Lastly, be honest with yourself about what you are interested in. Discover your passion and have some fun along the journey.

#### ***4. What advice would you give to current LLC members for their internships this summer?***

To those who have upcoming internships this summer, have a positive attitude and always look to provide value whenever you can. When working on projects or assisting on deals, make sure you understand the analysis that you are conducting and do not sacrifice quality for speed; something that I remember from a more senior individual is to “under-promise and over-deliver.” Lastly, regardless of whether your experience is in-person or virtual, make sure to continue to network and communicate with others in your group. Do not be afraid of asking questions, but always remember the answers.