

Alumni Spotlight: Zachary Zeff

1. When were you a member of Leveraged Lion Capital and what positions did you hold?

I joined LLC during my sophomore year in 2018. During my time, I served as an Associate Analyst in REGAL-FIG and spent a semester as the Director of Portfolio Analytics (self-proclaimed worst Director of PAG of all time!).

2. What did Leveraged Lion Capital mean to you when you were on campus?

LLC shaped a lot of my overall experience at PSU. On the professional side, it gave me an outlet to learn about the world of finance/credit, bolster my technical skills, and helped lay the groundwork for the early part of my career. On the personal side (and arguably more importantly), it helped connect me with a group of like-minded, ambitious young professionals, many of which I am still very close with.

3. What advice do you have for members of Leveraged Lion Capital who are currently recruiting for internships?

Like my mother always says, "*the harder you work, the luckier you get.*" Sure, there are plenty of smart people in this industry; with that being said, the most successful folks I've encountered exhibit these two characteristics: 1) they do not know how to take no for an answer and 2) are extremely gritty.

How does that relate to recruiting, you ask? Cast as wide a net as possible and don't let a minor setback get you down. Your career is a marathon - don't get discouraged if mile 1 is slower than you'd like. Many highly successful people in this industry didn't have their dream internship or get placed into their top group at their first job; even when encountering those minor setbacks, they didn't give up. Instead, they continued to grind until they got where they wanted to be (and then once they landed that, they grinded some more!).



Zachary Zeff studied Finance at Penn State from 2016 to 2020. He began as an associate in the REGAL-FIG sector before taking on the role of Director of Portfolio Analytics. Upon graduating Zachary started at UBS in their SPAC ECM team before pivoting to Jefferies where he worked in their FIG Investment Banking group. Currently, he works for Incline Equity Partners where he has served as a Private Equity Associate the past two years.

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